

Conclusive remarks

Panel 7. Considerations on the pros and cons of CISG

The panelists will answer the following questions

- What happens if CISG is excluded without choosing the applicable law?
- Which reasons can be put forward for excluding the CISG?
- Should we try to convince in-house and counterparts that CISG is the best solution?
- Other possible neutral solutions: English law; Swiss law; Lex mercatoria; No choice + arbitration clause