2024 IDI ANNUAL CONFERENCE CELEBRATING THE 20 YEARS' ANNIVERSARY OF IDI

Fabio Bortolotti, Chair IDI

Silvia Bortolotti, Vice-Chair and Secretary General IDI



2001 – THE IDEA TO CREATE IDI Involving the IDI founders – meeting in Amsterdam







2001 – 2004 Preparatory work

- Imagining and creating the website and all the relevant contents
- Drafting all the documents to be included in the IDI website
- Finding IT friends, for creating the website
- Involving country experts
- Chasing country experts to draft their country reports
- Financially supporting the initiative
- Overcoming negative and difficult moments (all work was done during holidays and spare time)



Torino, June 14, 2004 - Memorandum of Association

IDI Founders:

Fabio Bortolotti
Silvia Bortolotti
Didier Ferrier
Erwin Gartner
Klaus Meyer Swantee

INTERNATIONAL DISTRIBUTION INSTITUTE MEMORANDUM OF ASSOCIATION

On June 14, 2004 at via Alfieri 19, 10121 Torino (Italy) the following persons are present:

Fabio BORTOLOTTI, born at Innsbruck (Austria) on 15/11/1939; place of residence: via Rosero 15, 10020 Pecetto Torinese (Italy);

Silvia BORTOLOTTI, born at Torino (Italy) on 28/10/1970; place of residence: via Berthollet 19, 10125 Torino (Italy);

Didier Louis Marie FERRIER, born at Toulon (France) on 25/8/1945; place of residence: Avenue des Mendrous 270, Castelnau-Le-Lez (France).

Erwin Robert GÄRTNER, born at Ohlstorf (Germany) on 15/3/1945; place of residence: Nürtinger straße 80, Böblingen (Germany).

Klaus MEYER SWANTEE, born at Amsterdam (The Netherlands) on 3/7/1934; place of residence: Heidelaan 10, 3755 MT Eemnes, (The Netherlands).

In this private deed the parties jointly agree to create a non-profit association under the laws of Italy, called "International Distribution Institute" (hereafter "IDI Association" or "Association"), based on the attached Articles of Association, which have been read, discussed and approved unanimously.

The IDI Association is a non-recognised association ("associazione non riconosciuta"), exclusively regulated by Article 36 *et seq.* of the Italian civil code and by the attached Articles of Association.

The Association, thus established, unanimously decides to adopt the attached Articles of Association which will enter into force as of the signature of this Memorandum of Association.

Signatures of the founders

Fabio BORTOLOTTI

Silvia BORTOLOTTI

.....

Didier Louis Marie FERRIER

-1-



May 13, 2005 First IDI Annual Conference - Paris



2005 - 2006 IDI Country experts

Austria AG/D Belgium AG/D

Brazil AG/D

Canada AG/D

China AG/D

Croatia AG/D

Egypt AG/D e F

Estonia AG/D

France AG/D e F

Germany AG/D

Italy AG/D e F

Italy AG/D e F

Lebanon AG/D

Luxembourg AG/D

Malta AG/D

BREITER Gustav

MEEUSSEN Ingrid

AMARAL Pedro Eichin

BÉGIN André

TANG Jue

GRENAC Hrvoje

ACKAD Maged

LUIGA Piret

FERRIER Didier

GÄRTNER Erwin

BORTOLOTTI Fabio

BORTOLOTTI Silvia

NAMMOUR Fady

LEMMER Joë

GALEA-DEBONO Richard

Mexico AG/D

Netherlands AG/D

Spain AG/D

Sweden AG/D

Turkey AG/D

United Kingdom AG/D

Argentina AG/D e F

Denmark AG/D

Finland AG/D

Hungary AG/D

Norway AG/D

Poland AG/D

Slovenia AG/D

Sweden AG/D

Switzerland AG/D

BOUDAUD Jean

VAN TILL Jaap

ALONSO Ignacio

HOFFMAN Janna

ERDEM Ercument

MILLER Edward

MARZORATI Osvaldo

SVENDSEN Michael

HAILIKARI Ville

SZENT-IVANY Agnès

CHRISTIANSEN Carl A.

SZTEJNERT Olga

KRESAL Katarina

OGVALL Cecilia

THOUVENIN André



2006 - IDI Annual Conference in Venice





2006 - Venice Scuola Grande di San Giovanni Evangelista





2007 – IDI Conference in Vienna The IDI Team



2009 – IDI ANTITRUST RECOMMENDATIONS SUBMITTED TO THE EUROPEAN COMMISSION

IDI project s.r.l. Via Alfieri 19 10121 Torino, (Italy).

User ID Number: 05926152333-21

RECOMMENDATION BY THE INTERNATIONAL DISTRIBUTION INSTITUTE IN VIEW OF THE REVISION OF REGULATION 2790/1999

FRANCHISING, SELECTIVE DISTRIBUTION AND INTERNET

Barcelona, 13 June 2009

1. The International Distribution Institute

The International Distribution Institute (IDI), which groups the experts in distribution law in various countries of the world, is the leading organization dealing with international distribution law, with a website (www.idiproject.com) which keeps its members informed about legislation and case law regarding distribution throughout the world.

2009-2010 – IDI EXPANDING IN FRANCHISING New country experts

Austria F	LIEMBERGER Daniel
Brazil F	BASSANI Luciana
Canada F	ZAID Frank
Chile F	PAZ ALVAREZ Carmen
China F	JONES Paul
Colombia F	URIBE Juan Carlos
Finland F	LINDGREN Patrick
Germany F	HERO Marco
Portugal F	CRUZ Claudia
Sweden F	THYLIN Anders
Turkey F	KOYUNCUOGLU Hikmet
UKF	PRATT John
Ukraine F	MYKOLSKA Nataliya
USA F	ZWISLER Carl



2010 - IDI SEMINAR IN KIEV





International Distribution Institute

UKRAINIAN BAR ASSOCIATION International Law Committee

supported by:





Conference on international commercial agency, distribution and franchising contracts: issues of major concerns and recent trends

Preliminary program

22 April 2010 Radisson SAS Kiev 22 Yaroslaviv Val str., Kiev

08:30 -	Registration. Welcome coffee
09:00	
09:00 -	Conference opening, Welcoming words
09:20	Elena Balbekova, Head of International Law Committee, UBA
	Margarita Karpenko, Managing partner, DLA Piper, Kiev
	Tatyana Slipachuk, Partner, Vasil Kisil & Partners
	Fabio Bortolotti, President International Distribution Institute (IDI)
	Session 1
	09:20 - 10:40
09:20 -	General information on IDI: history, its role, functions and the IDI
09:40	Website
100000000000000000000000000000000000000	MECRATISM.
	Silvia Bortolotti, Buffa Bortolotti & Mathis, Torino; Secretary General IDI



2012 – IDI ANNUAL CONFERENCE IN VENICE Scuola Grande di San Rocco



2014 – IDI SEMINAR IN TOKYO Institute of International Business Law







2015 - IDI at the IBA Annual Conference in Vienna



2016 – IDI COMMENTS TO THE EU COMMISSION ON THE E-COMMERCE SECTOR ENQUIRY



International Distribution Institute

COMMENTS OF THE INTERNATIONAL DISTRIBUTION INSTITUTE ON THE PRELIMINARY REPORT ON THE E-COMMERCE SECTOR INQUIRY

The International Distribution Institute deals since several years with issues regarding cross-border distribution through its website, its model contracts, country reports, etc. IDI organizes a yearly conference where companies and lawyers involved in international distribution discuss topical issues arising in this field (the subject matter of the 2016 yearly conference was "Selling on the Internet").

IDI has consulted its members on the issues arising out of the Preliminary Report. This paper deals with some of the main preoccupations raised in this context by companies engaged in distribution within the EU and their consultants.



2017 IDI EXPANDING IN ARBITRATION The IDArb Project









IDArb: Facilitating Arbitration for International Distribution Disputes

Date: 7 November 2017, 16:15-20:00

Place: The conference will take place in Geneva, at the Warwick Hotel (14 rue de

<u>Lausanne</u>, 1201 Geneva) which is very conveniently located in front of the main Geneva train station and only 6 minutes away from the Geneva airport by train.



2018 IDI Conference in Florence





Brussels, 24 January 2020 IDI Oral Consultation at the EU Commission ANTITRUST REVISION OF THE VBER 330/2010



International Distribution Institute

CONSIDERATIONS ON THE DRAFT VBER 2022 AND GUIDELINES ON VERTICAL RESTRAINTS

1. INTRODUCTION

The International Distribution Institute (IDI) is the leading association dealing worldwide with legal aspects of international distribution. The Institute provides information about legislation and case law regarding distribution (agency distributorship, franchising, etc.) in around 140 countries and organises yearly conferences where topical issues are discussed with its members. IDI is currently updating its members about EU competition developments regarding distribution through its Report on EU Antitrust Law, available to IDI subscribers¹.



2024 – COUNTRIES COVERED BY IDI COUNTRY EXPERTS Ecuador Chile © 2024, IDI Project s.r.l. - www.idiproject.com

IDI BOARD MEMBERS



Fabio Bortolotti President IDI



Silvia Bortolotti



Ignacio Alonso







Marco Hero

IDI Board member



Federico Rizzo

IDI Board Member



Massimiliano Camellini

IDI Members Representative



Cristobál Porzio

IDI Country Experts Representative

IDI ADVISORY BOARD

The IDI Advisory Board







Beata Krakus

Advisory Board member

Burghard Piltz
Advisory Board member



John Pratt
Country Experts Representative



Olga Sztejnert-Roszak Advisory Board member

IDI TEAM

The Team



Carlotta Mazzetti
Office & Operation Manager



Rita Ritossa

Management Accountant



Francesca Eandi
Office & Operation Manager



IDI



CURRENT/FUTURE GOALS

- Growing in Africa and Asia
- Improving the women / men balance as speakers at the IDI annual conference
- Creating new contents: expanding in international sales?
- Creating new opportunities for the IDArb Project