



International Distribution Institute

IDI Conference - Cernobbio June 14, 2019

Panel Discussion:

A typical situation: early termination for non attainment of minimum turnover

Speakers:

Sara Citterio – Corporate Affairs, Legal & Compliance Manager
TRUSSARDI, Milan

Faisal Daudpota, Daudpota International, UAE

Moderator:

Marco Hero – Schiedermair Rechtsanwälte, Frankfurt

Panel Discussion: A typical situation: early termination for non attainment of minimum turnover

- Strategies behind agreements on minimum turnover
- negotiating minimum turnover agreements
- Content of minimum turnover clauses
- Consequences of non attainment
- Enforcing breaches

A typical situation: early termination for non attainment of minimum turnover

Questions?

Speakers:

Sara Citterio – Corporate Affairs, Legal & Compliance Manager TRUSSARDI, Milan
Junaid Daudpota, Daudpota International, Karachi

Moderator:

Marco Hero – Schiedermair Rechtsanwaelte, Frankfurt